



ZERO COMMISSION

THE SMARTEST WAY TO SELL YOUR HOME

www.zerocommission.es

VENDOR GUIDE





WHY ZERO COMMISSION

Our real estate agents and marketing service to sell your home starts from 999 euros

ZERO Commission works 100% transparent, our clear agency service model offers, to keep the buying and selling process of houses in Spain as efficient and affordable as possible for sellers and buyers.

With a ZERO commission full agency service package you only pay if your home is successfully sold through ZERO. With our full service package you never incur any costs unless the deal is signed but benefit full agency service.

It has been proven that our system serves the interests of the seller and buyer most efficiently, with the slogan, "There is no reason to pay more... discover it yourself..."

Would you like to know what it costs to sell your home through our award-winning marketing system?

CALCULATE YOUR BENEFIT

Discover for yourself the difference in the price if you sell your home to a traditional agent, charging commission, or sell your home through ZERO COMMISSION with our online calculator.



HOW IS OUR COMPETITIVE PRICE STRUCTURED?

Due to our degree of efficiency in the marketing and production process of each sale, but also in a large turnover, we work very regionally and therefore visit and know every house ourselves within a short distance from our office, we are able to keep our overheads low. In addition, we work with a team of lawyers who know our system and have access to the back office data, allowing everyone to work very quickly, but above all cost-effectively.

PREMIUM MARKETING

As a Zero Commission customer, we also offer you an outstanding marketing package called Premium marketing. You can book this for a reasonable additional cost. Most importantly, you only pay for this Premium service once we have sold your home. So why not take advantage of this premium marketing. What is included in the premium marketing service:

- Your property will have a higher ranking on our website(s)
- Your home will be placed on at least 5 important advertising websites.
- Your home will be placed on our weekly mailing to more than 30,000 people who recently indicated they were looking for a home in Spain.
- Your home gets its own internet social media boost and comes to the attention of millions of people

We will tell you more details about our unparalleled marketing concept when our real estate agent comes to list your house.



PROFESSIONAL LAWYERS

Our network only uses professional independent lawyers. We charge you as owner, no extra fees if you use one of the lawyers who is connected to our back office system. The reason is clear, if you decide to use your own lawyer or no lawyer at all, we have in general much more work to process the sale. In this case we need to add an extra administrative fee to cover these expenses. In case you decide to use a lawyer that is connected to our back office system you will benefit from a lower price, because we can work more efficiently.

COMMITMENT NO CURE NO COST

You only pay our service fee, if your home has been sold by us, once the sales agreement is signed and the reservation fee is paid. Our price calculator shows you the costs you will pay when we sell your home. The calculator makes a comparison based on the most common commission in your region, so that you can immediately calculate your benefit working with Zero commission, without making any concessions on quality of our service and marketing.

NO HIDDEN FEES

For us, transparency is most important; No restrictions, hidden tricks or financial obligations without sales, no cost, when you choose ZERO commission, all agreements and our way of working are clear from the first moment.

HOW DO WE GUARANTEE OUR COMPETITIVE RATES?

Our service in Spain starts from 999 euros, but is also location dependent, due to the higher costs, for example the prices in Ibiza for staff and facilities, such as office rent, are more expensive than in Spain. To calculate your exact price, you can use the price calculator and it will immediately give you the correct price. The calculator also gives you the option to use no or your own lawyer, as well as a premium marketing package. This way you know exactly where you stand every minute. Ready to list your home? Complete our online registration form for your property and our broker will contact you within 24 hours, often the same day, to make an appointment.

[CHECK OUR PRICE CALCULATOR ONLINE](#)

ZERO CLIENT ACCOUNT

When you create an account in Zero, you have access to your own environment and can immediately upload all your documents from your homes. This is also in your own interest, after all, when a buyer is interested in your home, he or she has the opportunity to immediately receive the necessary information, but most importantly, when using a connected Zero lawyer who will supervise your sale, they have insight information and everything is clean for all parties involved.

GRANT POWER OF ATTORNEY TO THE LAWYER

It can be useful to give a power of attorney to the lawyer, especially if you are not in Spain during the sale. ZERO Commission can advise you on this. This power of attorney can ensure a problem-free process, even in the event of illness or other reason that you cannot be present in Spain or at the notary.

KEY HOLDING

ZERO Commission offers key management, in which case we manage a key and take care of viewing your home even if you are not present

PHOTO SERVICE & CLEANING

A tidy and cleaned home gives much better results when you have your home photographed. www.helpinghand.es works closely together with Zero Commission and here you can make an appointment to make your home sparkling. If you want a cleaning and professional photo session booked, you can contact Helping Hand directly. The photo session will then take place immediately after cleaning and you will benefit from a 20% discount on the cleaning fee, when you list your home for sale with zero.





ZERO COMMISSION IN A NUTSHELL

NO COMMISSION

With ZERO Commission you pay a fixed amount, no commission, no reason to pay more

NO EXCLUSIVITY

We do NOT ask for exclusivity.

MARKETING

Normally your home will be online within 48 hours on working days after this visit and the marketing will start. Promoted in all modern languages worldwide.

VIEWINGS

Our real estate agents register and visit your home with interested buyers, full agency service.

NEGOTIATION

All negotiations and bids run from the beginning until the conclusion of the sales agreement via ZERO commission, each bid will be confirmed to you online by email.

NO HIDDEN COSTS OR RULES.

ZERO commission works with a clear and fair, transparent system, No hidden rules or costs.

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